



中匯集團
Edvantage Group

Edvantage Group Holdings Limited

中匯集團控股有限公司

Stock code: 0382.HK

Business Update Presentation for the First Three Months of FY2023

For the Three Months Ended 30 November 2022

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Financial Highlights



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FY2023 Target

“

Financial Highlights



Financial Highlights

Unaudited relevant data for the three months ended 30 November 2022



Revenue

Approx. **RMB471.8** million
19.9% increase YoY



Gross Profit

Approx. **RMB238.0** million
20.9% increase YoY



No. of Student Enrolments

Approx. **84,400** people
19.3% increase YoY



Revenue Summary – Formal and Non-formal Business

Advancing Side by Side

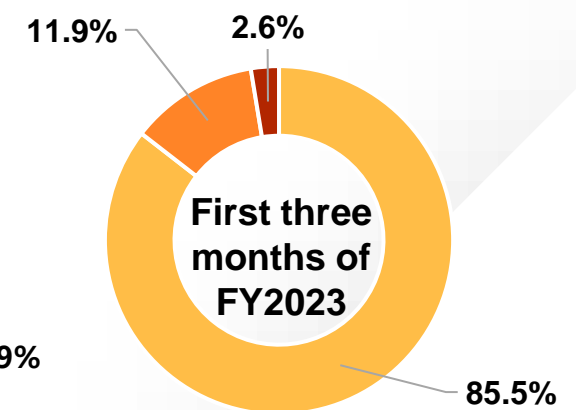
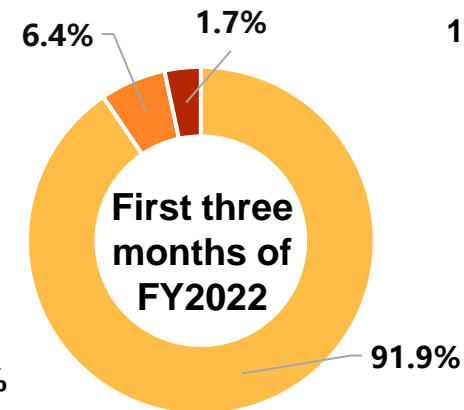
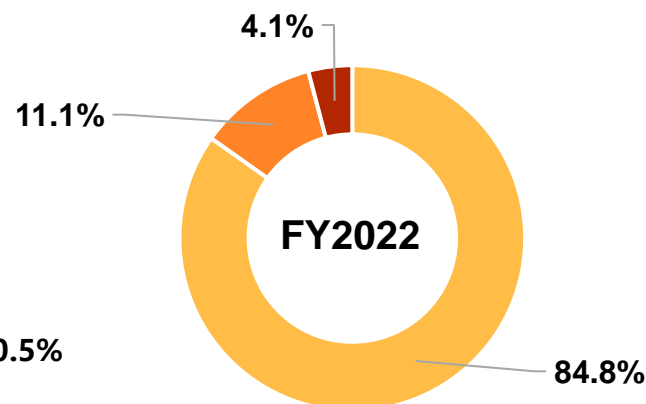
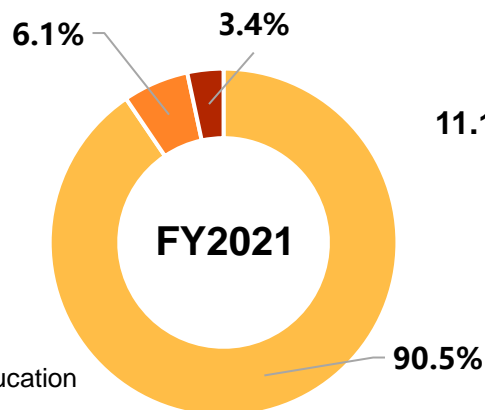
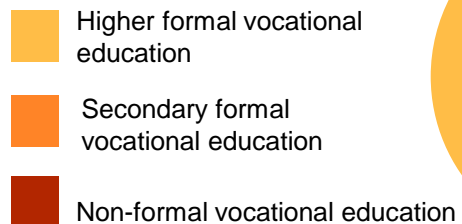
Unaudited relevant data for the three months ended 30 November 2022

Revenue Breakdown

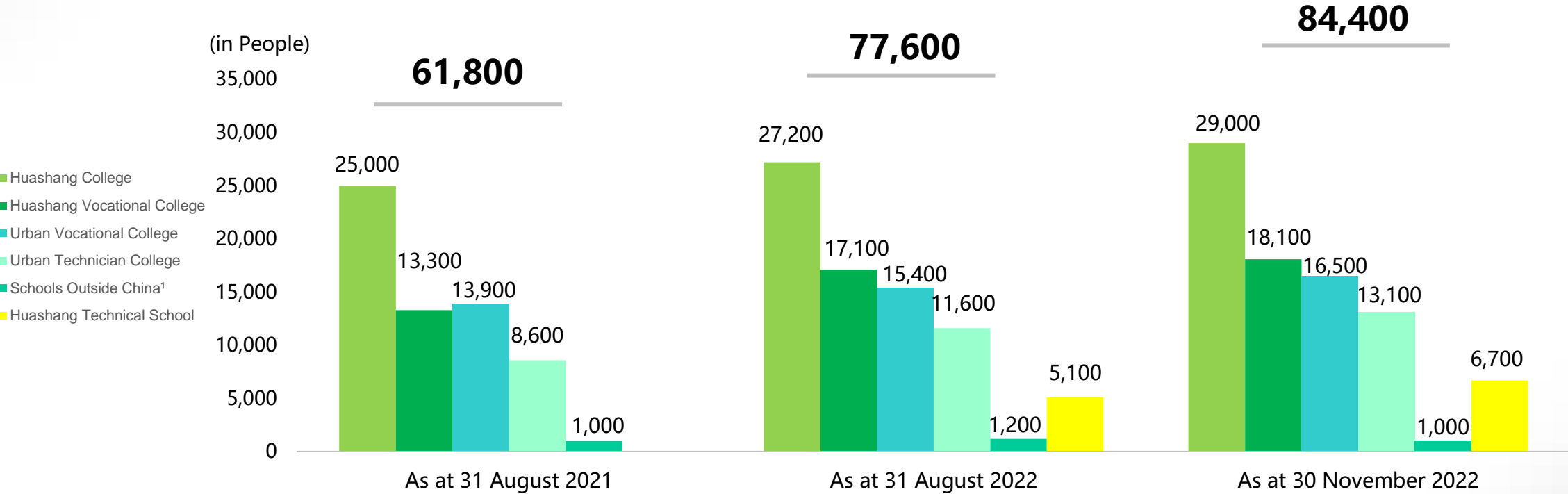
| (Approx. RMB million) | FY2021 | FY2022 | First three months of FY2022 | First three months of FY2023 | YoY Change |
|---------------------------------------|---------|---------|------------------------------|------------------------------|------------|
| Higher formal vocational education | 1,132.9 | 1,429.6 | 361.5 | 403.4 | 11.6% |
| Secondary formal vocational education | 76.7 | 187.1 | 25.2 | 56.1 | 122.6% |
| Non-formal vocational education | 42.0 | 69.3 | 6.8 | 12.3 | 80.9% |
| Total | 1,251.6 | 1,686.0 | 393.5 | 471.8 | 19.9% |

Revenue Ratio

(Approx. %)



Number of Student Enrolments Increases Year After Year



Note: (1) Schools Outside China include GBCA, EIA, EIS and GBABS

Teaching Quality and Value-added Services Improve Year After Year

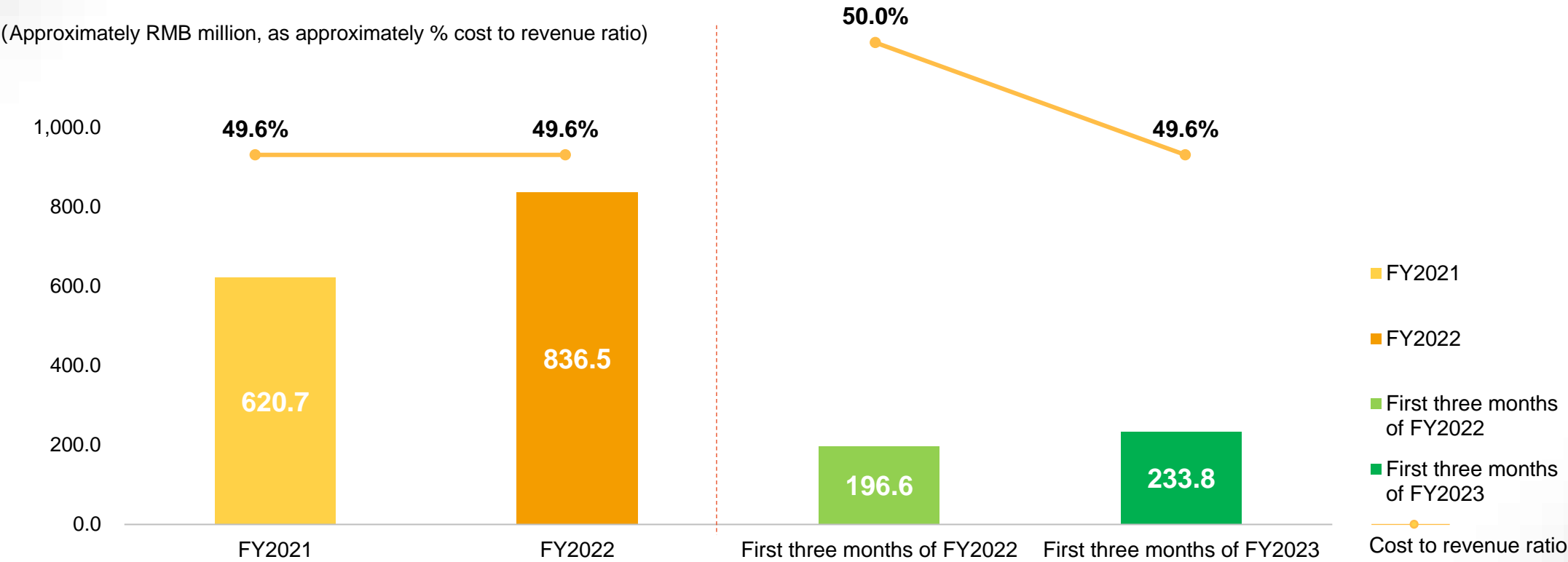
Range of Tuition Fees

| (RMB yuan) | 2020/21 School Year | 2021/22 School Year | 2022/23 School Year |
|--|-----------------------|-----------------------|------------------------|
| Higher Formal Vocational Education | | | |
| Huashang College | | | |
| General undergraduate courses | 28,000 – 43,800 | 28,000 – 48,000 | 28,000 – 48,000 |
| Top-up courses | 27,000 – 33,000 | 28,000 – 37,000 | 28,000 – 38,000 |
| Huashang Vocational College | | | |
| General junior college courses | 16,500 – 28,000 | 17,000 – 30,800 | 17,500 – 30,800 |
| Urban Vocational College | | | |
| General junior college courses | 8,000 – 34,000 | 9,800 – 34,000 | 9,800 – 34,000 |
| Overseas Schools² | AUD 3,500 – 26,000 | AUD 3,500 – 26,000 | AUD 3,500 – 26,000 |
| Secondary Formal Vocational Education | | | |
| Huashang Technical School | | | |
| Secondary vocational courses | N/A ¹ | N/A ¹ | 8,800 – 13,000 |
| Urban Technician College | | | |
| Secondary vocational courses | 9,800 | 9,800 | 9,800 |

Note: (1) The Group completed the acquisition of Huashang Technical School during the financial year ended 31 August 2022. The information presented is the relevant information after the completion of the acquisition until the reporting period. (2) Overseas Schools include GBCA, EIA and EIS

Cost of Principal Activities—Reduction in Enrolment-Related Management Fees

Unaudited relevant data for the three months ended 30 November 2022



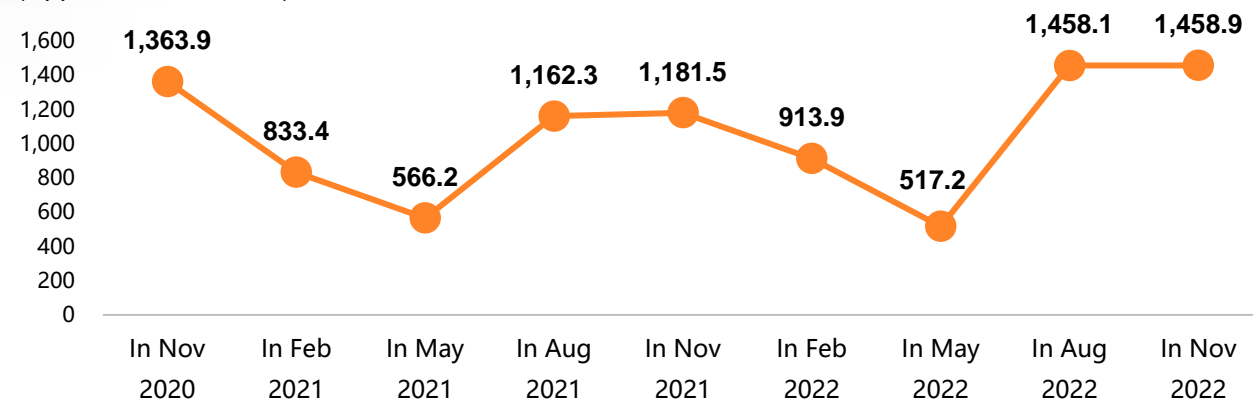
Note: Cost of principal activities mainly include staff costs, educational expenses, depreciation, property management expenses and others.

Capital Structure – Ample Capital Reserves and Healthy Debt Level

Unaudited relevant data for the three months ended 30 November 2022

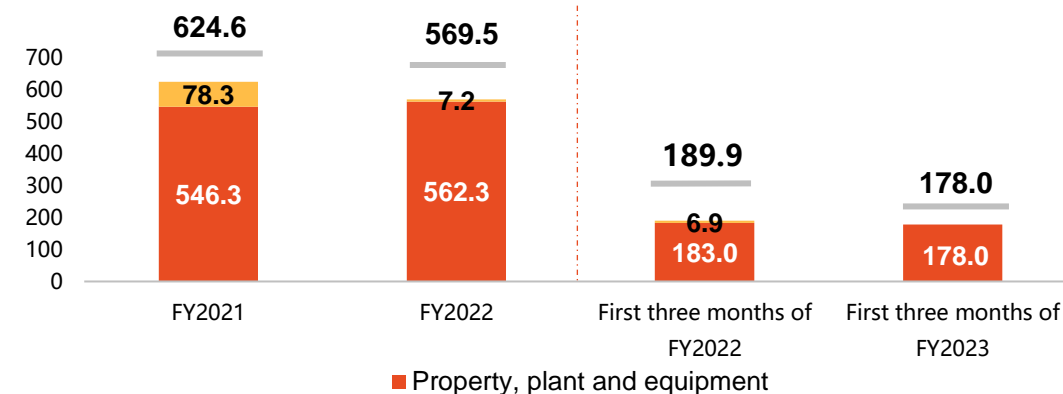
Cash Equivalents¹

(Approx. RMB million)



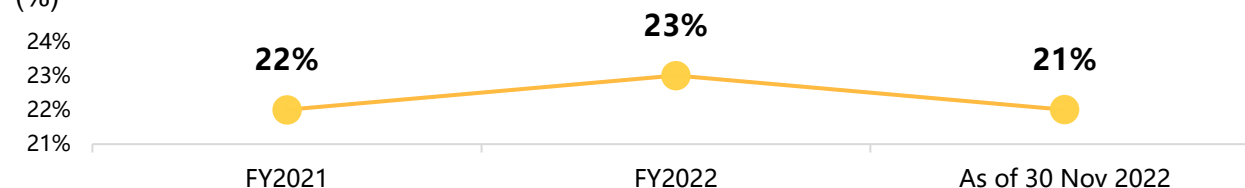
Capital Expenditures

(Approx. RMB million)



Gearing Ratio²

(%)



Weighted Average Interest Rate of Borrowings for first three months of FY2023

(approx.%)

4.93%

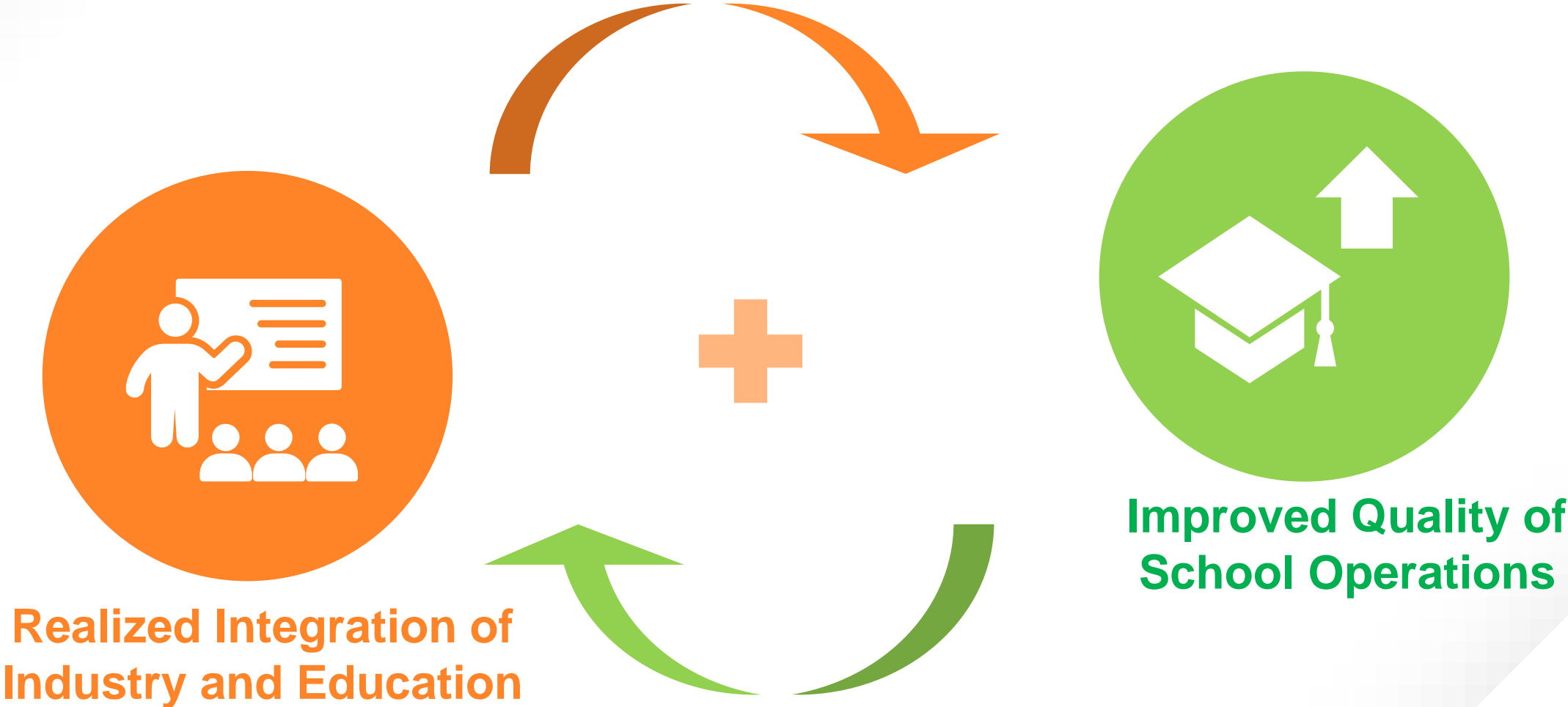
Decline of 0.27ppt
YOY

Note: (1) Cash equivalents include structural deposits and pledged bank deposits;
(2) Gearing ratio = (Total bank and other borrowings / Total assets)*100%

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Business Progress





Dedicated School-running and Ongoing Focus on Connotation Construction: Realization of Industry-Education Integration



Draco Digital Technology Co., Ltd. :

Guangzhou Huashang College and Zen7 Digital under CMGE jointly established a game animation workshop focusing on digital culture and creative innovation development. Through the establishment of the "Industry-Teaching-Research" talent nurturing model, the Company has organically linked industries, schools and project research and development and brought actual production projects of enterprises into schools. Schools and enterprises form tutor-based teams to integrate projects with teaching and facilitate project development with the help of education.



Dedicated School-running and Ongoing Focus on Connotation Construction: Realization of Industry-Education Integration



Guangzhou Huashang Vocational College has continued to enhance school-enterprise cooperation, establishing a “new business” digital training base with **Kingdee** to continuously cultivate urgently needed talent for the digital transformation of enterprises, as well as to bolster the competitiveness of students in terms of employability.

It has also established the industry school in medical cosmetology with **Lansee**, through school-enterprise cooperation, to construct a medical aesthetics training platform.



Dedicated School Operation and Ongoing Focus on Connotation Construction: Construction of Practical Training Facilities



The Picture shows the new **Science and Technology Innovation Training Building of Guangzhou Huashang College**. The laboratory building of Medicine & Health Science College of Huashang College and Huashang Simulation Hospital are also found here.

Dedicated School Operation and Ongoing Focus on Connotation Construction: Construction of Practical Training Facilities



Huashang Buy has established 18 e-commerce live streaming studios with a total area of approximately 2,000 sqm, covering diverse product selection ranges from daily cleaning products to dairy-based snacks.



Dedicated School Operation and Ongoing Focus on Connotation Construction: Construction of Practical Training Facilities



The laboratory building of **Medicine & Health Science College of Huashang College** and Huashang Simulation Hospital has been officially put into operation, occupying an area of over 18,000 sqm. It will address the growing demand for the development of healthcare-related disciplines. It covers a variety of scenarios that simulated clinical teaching such as basic nursing, wards, operating theaters and midwifery rooms, facilitating teaching in a clinical setting that integrates schooling with clinical practices.

Dedicated School Operation and Ongoing Focus on Connotation Construction: Strengthening Teaching Team



Elsevier BV

You are viewing a previous version of this dataset

September 2022 data-update for "Updated science-wide author databases of standardized citation indicators"

Published: 10 October 2022 | Version 4 | DOI: 10.17632/btchxktzyw.4

Contributor: [John P.A. Ioannidis](#)

Description

Citation metrics are widely used and misused. We have created a publicly available database of top-cited scientists that provides standardized information on citations, h-index, co-authorship adjusted hm-index, citations to papers in different authorship positions and a composite indicator (c-score). Separate data are shown for career-long and, separately, for single recent year impact. Metrics with and without self-citations and ratio of citations to citing papers are given. Scientists are classified into 22



President **Albert Sun-Chi Chan** included among
Top 2% Scientists Worldwide 2022 by Stanford
University

Dedicated School Operation and Ongoing Focus on Connotation Construction: Strengthening Teaching Team





Guangzhou Huashang College has been permitted to establish a doctoral workstation in Guangdong Province to help the College draw in and gather talent. In his speech, Principal Chan Sun Chi said that the Guangzhou Huashang College Doctoral Workstation marks a new level of teaching and research for the college as it will help attract high-end education talent, consequently, it has tremendous significance in shaping the character of the college.

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FY2023 Target



| | <u>First three months of FY2023 - Actual</u> | <u>FY2023 Target</u> |
|---|--|----------------------|
| <div>Revenue</div> <div>(Approx. RMB million)</div> <div></div> | 471.8 | 1,900.0 |
| <div>No. of Student Enrolments</div> <div>(in People)</div> <div></div> | Approx. 84,400 | Approx. 83,000 |

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Corporate Social Responsibility (CSR) and Contributions

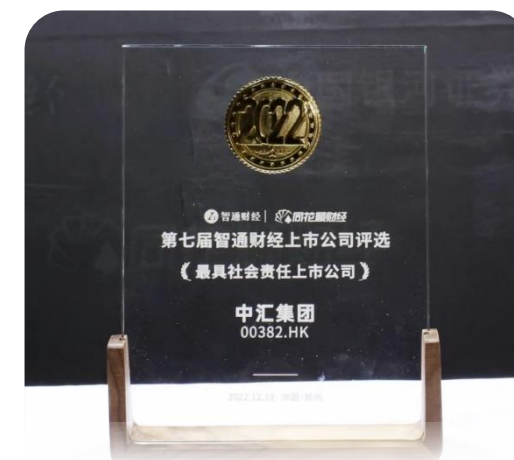
Note: only the partial



Mid-to-small Market Value Corporate Social Responsibility Award of the Year



Civilized Practices of College Students in Zengcheng District in the New Era Establishment of Volunteer Service Team



Best CSR Listed Company

Endeavour to nurture useful talents for society!
Endeavour to grow into a century-old prestigious school and become
a renowned education brand in China and worldwide!

Endeavour to create long-term values for
shareholders!

Thank You!



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